Regulatory Affairs Specialist – Commercial Pesticides

Job Summary:

Teleos Ag Solutions is the exclusive global distributor of TELONE soil fumigation products. Since our founding in 2020, we have been dedicated to providing growers solutions to maximize yield, improve soil health, and protect the world's food supply. As a wholly-owned subsidiary of TriCal Soil Solutions, we leverage over 50 years of industry expertise to provide top nematode management solutions.

The Regulatory Affairs Expert – Commercial Pesticides is responsible for providing input to the GRL on the regulatory strategy, managing submissions and compliance activities for pesticide products in the United States and internationally. This role serves as a subject matter expert on **EPA regulatory processes under FIFRA**, with deep knowledge the **Office of Pesticide Programs (OPP)**, and provides strategic guidance, together with the GRL, on **global pesticide regulatory frameworks** to support product development, registration, and lifecycle management.

This position works cross-functionally with R&D, Product Development, Legal, Toxicology, and Commercial teams to ensure timely approvals, regulatory compliance, and alignment with business objectives.

Duties/Responsibilities:

U.S. Regulatory Affairs (Primary Focus)

- Coordinates the development of the regulatory strategy with GRL and leads the execution of the strategy for pesticide registrations under **FIFRA**.
- Prepare, submit, and manage EPA regulatory dossiers, including:
    - New product registrations
    - Amendments
    - Label changes
    - Data call-ins and responses
- Serve as the primary liaison with the **EPA Office of Pesticide Programs (OPP)** and **State Agencies**.
- Interpret and apply EPA guidance, policies, and regulatory precedents.
  Monitor and assess regulatory changes impacting pesticide products and with GRL communicates implications to internal stakeholders

Global Regulatory Affairs

- Coordinates the development of regulatory strategies with GRL and executes with regional regulatory contacts for international markets, including but not limited to:
    - EU (EFSA, REACH, CLP)
    - Canada (PMRA)
    - Latin America
    - Asia-Pacific regions
- Coordinate with GRL on global submission strategies and timelines to support product registrations.
- Ensure alignment of global regulatory approaches while accounting for regional requirements.

Strategic & Cross-Functional Leadership

- Advise product development teams on regulatory feasibility and risk.
- Support due diligence for new products, active ingredients, or acquisitions.
- Collaborate with toxicology, environmental science, and data teams to ensure data packages meet regulatory standards.
- Provide regulatory guidance during product commercialization and post-registration lifecycle management.

Compliance & Advocacy

- Ensure ongoing compliance with federal, state, and international pesticide regulations.
- Support audits, inspections, and regulatory inquiries.
  Represent the company in regulatory forums, industry associations, and stakeholder meetings as appropriate

Required Skills/Abilities:

- **Bachelor's degree** in Chemistry, Biology, Environmental Science, Regulatory Science, or a related field (advanced degree preferred).
- **5+ years** of progressive experience in pesticide regulatory affairs.
- Demonstrated expertise with:
  - **EPA**
  - **FIFRA**
  - **OPP**
  - **State Pesticide Regulatory Agencies**
- Hands-on experience preparing and managing regulatory submissions.
- Strong understanding of global pesticide regulatory frameworks.
- Proven ability to interpret complex regulations and translate them into actionable business guidance

Preferred Skills/Abilities:

- Advanced degree.
- Experience with both conventional and biopesticide registrations.
- Prior experience working directly with EPA reviewers.
- Familiarity with state-level pesticide regulations (e.g., California DPR).
- Experience supporting international registrations and harmonization efforts

Key Competencies

- Regulatory strategy and critical thinking.
- Attention to detail and technical accuracy.
- Strong written and verbal communication.
- Cross-functional collaboration.
- Database management.
- Project management and prioritization.
- Ability to navigate evolving regulatory environments.
- Proficiency in Microsoft Office and Adobe (Word, Excel, PDF), document management systems, and CDX system

Benefits:

- 401(k)
- 401(k) matching
- Dental insurance
- Employee assistance program
- Flexible spending account
- Health insurance
- Health savings account
- Life insurance
- Paid time off
- Retirement plan
- Vision insurance

Schedule:

- 8-hour shift
- Monday to Friday

Working Conditions

- Office-based or remote with periodic travel (as required).
- Occasional interaction with regulatory agencies and external partners